

## **Business Development Committee Meeting**

December 2019

Members: Surnow (Chair), Hockman, Quintal, McKenzie

Staff: Tighe

1. No meeting was held in December.

## 2. Retention and growth

**a.** The e-gift certificates program has been implemented and is being promoted to the community.

## 3. Tenant recruitment process

- a. CC Consulting continues to reach out to prospective retailers on our target list.
- **b.** Cindy attended the ICSC NY conference in December.

NEXT MEETING: Thursday, January 23, 2020 at 8:30 a.m.

2019-20 Budget: \$100,000

Remaining after January vouchers: \$56,294