



**Business Development Committee  
January 28 at 8:30 AM  
Via Zoom**

**Committee members:** Sam Surnow (Chair), Steve Quintal, Jeff Hockman, Mike McKenzie

**Staff:** Erika Bassett, BSD PR Specialist

**Guest:** Cindy Ciura

- 1. Retention and Growth**
  - a. January Merchant Meeting
  
- 2. Tenant Recruitment**
  - a. Pipeline Report Discussion
  - b. New Business Report
  
- 3. Business Development Plan for 2021**