



**Business Development Committee
January 24, 2019 at 8:30 AM
Birmingham City Hall**

Committee members: Sam Surnow (Chair), Steve Quintal, Jeff Hockman, Mike McKenzie

Staff: Ingrid Tighe, BSD Executive Director

- 1. Tenant recruitment process**
 - a. 2019 recruitment strategy
 - b. Pipeline report

- 2. Retention and growth**
 - a. Zingtrain seminar Feb. 11, 2019

- 3. Next meeting date**